



Sean Taylor Consultant

Sean is a consultant with FMI, management consultants and investment bankers to the worldwide building and construction industry. As National Practice Leader of Compensation, he focuses on helping clients attract, retain and motivate highly engaged and productive workforces.

Sean specializes in structuring compensation plans to align with firm's core values and help drive strategic initiatives. Sean's expertise in performance management and incentive compensation has provided significant value to his clients from a productivity standpoint, helping clients reinforce the most effective performance behaviors.

In addition to compensation, Sean's previous experience includes business evaluation and strategic planning efforts for general and specialty contractors around the country. This experience makes him uniquely qualified to look at "the big picture" when considering the impact rewards programs have on organizations. Additionally, his clients have consistently recognized Sean for his creativity in plan/model design, providing fresh and innovative ideas to address compensation issues within the industry.

In June of 2007, FMI Corporation acquired Analytical Consulting Companies and formed the FMI business unit Analytical/FMI. By forming Analytical/FMI, FMI Corporation gained the survey methodology, design capabilities and participant list to be the premiere provider of compensation-data services to the engineering and construction industries. Sean relocated to Phoenix, AZ to lead this initiative.

In addition to his client work, Sean is an instructor for FMI's Compensation Benchmarking and Design Seminar. He also enjoys speaking on the topics of total rewards, incentive compensation and performance management at association and professional meetings around the country.

Sean holds a master's degree in business administration from the University of North Carolina at Greensboro and a bachelor's degree in Economics from the University of Connecticut. Additionally, in May of 2008, Sean will receive his Certified Compensation Professional (CCP) designation through the World at Work.



Sean Taylor
FMI Corporation
5080 North 40th Street
Suite 245
Phoenix, AZ 85018

Tel: 602.381.8108

Fax: 602.381.8228

E-mail: staylor@fminet.com

Web sites: www.fminet.com | www.fmisource.com