

Sales and Design Center Multi-Incumbent Positions Compensation Survey - 2002

Host/Hostess

All Locations

	Total EEs	Annual Base Salary	Total Comm	Trips Prizes Other	Total Cash	Average Low	Average Median	Average High
No Match								
Others Surveyed	821	23.1	9.7	1.7	24.1	21.5	25.0	31.5
Total Incumbents	821							
Your Company as a % of Survey	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Company Rankings

Total EEs	Annual Base	Housing	Flooring	Commissions						Total Compensation			
				Window Treatments	Cabinets Countertops	Total Commissions	Trips Prizes	Other	Total Cash	Low	Median	High	
2	37.5									37.5			48.0
6	35.2								1.9	37.1	27.0	37.8	42.4
6	31.0								3.5	34.5	24.0	27.0	30.0
5	24.2								0.2	24.2	23.3	24.1	24.9
165	19.6	15.1				15.1			2.0	21.0			
144	19.5	8.0				8.0			1.0	20.2	24.9	20.2	24.4
243	19.9									19.9	15.9	19.7	23.6
10	13.6	6.0				6.0				19.0			
160	18.7									18.7			
3	17.3									17.3			
77	17.2									15.8	14.0	21.0	27.2

Position Description

Meets and greets the public. Collects customer interest cards. Can have a real estate license, but usually does not.